Title : Web application for distributor salesperson

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ABSTRACT

The objective of this project is to develop a web-based sales management system to support field sales representatives and sales managers in improving operational efficiency and performance monitoring. The system enables sales representatives to search and manage store information, add new stores with automatic geolocation detection, capture real-time images using device camera integration, and record sales transactions. For sales managers, the system provides a dashboard to monitor team performance, track sales targets, and analyze sales reports in real time. The application is developed as a Progressive Web Application (PWA) to ensure cross-platform accessibility without installation. The results indicate that the system enhances data accuracy, reduces redundancy, and improves transparency in sales operations.